Comments

Amongst the 3 interviewees, the one on the right (in black blouse) emerged as leader. She took charge of the discussion, set the stage for discussion, led the way to express her own opinion, drove consensus amongst the team by asking the student on the left, who had a different opinion, re her position after the debate. She then volunteered to report back. She indeed stood out from the team with her leadership quality.

Leadership, proactive behavior and the ability to drive decision from a diverse group with differences in opinion are highly sought after qualities from companies like ours.

The student in the middle, although lack confidence in herself, but was willing to take risk and express her disagreement when the student on the left wanted to build a hotel. In conforming societies like HK/China, this behavior is admirable and is also a good quality companies look for.

In terms of the context of the discussion, as they were looking at this from a developer's point of view, obviously profitability was front and center. I quite like the considerations brought up by the student in the middle. Not only did she consider economical point of view, but also social & geopolitical angles. She was looking at the situation more holistically.

All in all, the arguments brought forward by the student on the right and the one in the middle were sound! Very good performance.

Christine Cheung Senior Vice President, Group Services, Asia AECOM